



FROM DRAINS TO GAINS: HOW ADP HELPED STREAMLINE THE PATH TO EFFICIENCY



Granite State Sewer & Drain Cleaning is a family- and veteran-owned service provider based in Hudson, New Hampshire, delivering residential, commercial and industrial sewer and drain services for more than 40 years. As the company experienced rapid growth, it needed more efficient systems to support its expanding operations.

BUSINESS CHALLENGES



Errors in payroll processing slowed operations.



Lack of self-service capabilities created inefficiencies.



Inflexible systems couldn't meet unique business needs.

QUICK FACTS

Company: Granite State Sewer & Drain Cleaning

Industry: Professional services

Employees: 9

Headquarters: Hudson, NH

ADP Products: RUN Powered by ADP®

Interviewee: Francis Despres,
Office Manager

**GRANITE STATE SEWER
& DRAIN CLEANING, INC.**

"We're saving between 40-44% every single week in payroll costs."

— **Francis Despres**, Office Manager, Granite State Sewer & Drain Cleaning



By enabling self-service payroll and HR management, Granite State Sewer & Drain Cleaning **saves 1-2 hours per week.**



By switching to ADP from Paychex, Granite State Sewer & Drain Cleaning **saves 40-44% weekly in payroll costs.**



THE PROBLEM

Inefficient processes and rising costs with previous provider

As Granite State Sewer & Drain Cleaning grew, quadrupling revenue in just a few years, the limitations of its previous payroll provider became more apparent. Tasks often required back-and-forth communication with a representative, leading to delays and lost time. Meanwhile, increasing costs without added value made the existing solution unsustainable.



THE CHALLENGE

Finding a flexible and cost-effective solution

The company needed a payroll and HR platform that could support its growth while allowing more control, faster turnaround times and cost savings. Flexibility and ease of use were critical to enabling the team to operate efficiently without relying on external support.



THE BENEFITS

Self-service, time savings and measurable cost reduction

With RUN Powered by ADP (RUN), Granite State Sewer & Drain Cleaning gained:

- Self-service capabilities to complete payroll and HR tasks independently
- Significant cost savings of 40-44% in weekly payroll expenses
- Time savings of one to two hours per week
- Flexible tools that adapt to their unique business needs
- Built-in resources like the Employee Handbook Wizard
- Streamlined hiring support through integrated applicant tracking

"We can get more out of RUN with significantly less time expenditure. I can do everything on my own timetable, and I don't have to leave a message and hope I'll get a call back soon to get things done. ADP has saved us probably one to two hours per week just by giving us the ability to do things ourselves," Francis says.



THE SOLUTION

A user-friendly platform with flexibility and control

RUN provides a centralized platform that allows the team to manage payroll and HR tasks on their own schedule. The intuitive design enables both leadership and staff to process payroll easily without relying on outside representatives.

"I can do everything on my own timetable," Francis says, highlighting the flexibility that was lacking in their previous system.



THE RESULTS

Greater efficiency, cost savings and scalability for growth

By switching to ADP, Granite State Sewer & Drain Cleaning has significantly improved operational efficiency while reducing costs. The ability to self-manage payroll and HR tasks has helped eliminate delays and increased productivity.

The platform also supports ongoing growth, giving the company confidence that it can scale its operations without adding complexity.

As Francis notes, the combination of time savings, cost reduction and flexibility makes ADP a strong long-term partner for the business.



"I've looked at many of the payroll options out there, and if you're looking to save time and money, then giving ADP a chance is a choice you will not regret."

— **Francis Despres**

Office Manager, Granite State Sewer & Drain Cleaning

LEARN MORE ABOUT FRANCIS' ADP SOLUTION

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