



# THE GAME-CHANGING TAX SUPPORT THAT REVITALIZED VERMEER CORPORATION



As payroll lead for Vermeer Corporation, Debby Haning is responsible for payroll and tax administration for 2,500 manufacturing employees in three U.S. locations. The 70-year-old company also has locations in the Netherlands, Brazil and China. We spoke to Debby about the challenges she faced and how ADP helped with its ADP SmartCompliance® Employment Tax solution.



## Business Challenge

- Lack of support: Customer service from other vendors was non-existent
- Technical challenges: Difficult implementations and integration challenges
- Compliance concerns: Inconsistent service and unreliable compliance follow-through, including missing filings and deadlines



## How ADP Helped

- Consistent, reliable support
- Convenient, quick implementation
- Trusted compliance expertise



## ADP Solutions

- ADP Health Compliance Employment Tax Module

## QUICK FACTS

**Company:** Vermeer Corporation

**Industry:** Manufacturing

**Employees:** 2,500

**Headquarters:** Pella, Iowa

**ADP Products:** ADP Health Compliance Employment Tax Module



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— Debby Haning, Payroll Lead, Vermeer Corporation



## CONNECTIVITY

### Easy implementation.

We chose ADP over other vendors we looked at for convenience. It seemed like the sales reps were very easily accessible. They had the products that we needed. We were able to get our information into the system easily and go “live” within six weeks, so it was a very smooth transfer and implementation.”



## INTELLIGENCE

### Trust that fosters peace of mind.

I know that ADP is going to pay our applicable taxes. If I have any issues, my dedicated account rep is easily accessible. So far, and I’m going to knock on wood, we haven’t had any issues with agencies, but I know that if we do, ADP will help us out with that as well. I know they’re reliable. We deal with so many agencies in 20 different states. I feel confident because ADP is a larger company and they’re going to file our taxes.

### A single point of contact for assistance.

I have an amazing account rep and we have a check-in call every month. It was every week when we first started, just to make sure everything was going well. Then, we decided .

we really didn’t need that, so now we do a check-in monthly. If there’s a report that needs to be completed and he notices that we haven’t sent it, then he’s emailing me, ‘Debby, did you forget to do this?’ or, ‘You know, you need to do this.’ And he has a backup, so if he’s out of the office, he lets us know he’s going to be gone and who his backup is. It’s wonderful just knowing that somebody’s watching, just in case we do forget, and that someone is there to help us out. Advice on looking for an employment tax solution Number one, determine what your company needs. Then, analyze what each company is bringing to the table. Sometimes one of them looks really great, but then you start adding additional costs for what they call ‘extras.’ It’s hard to tell what the customer service is like, but even when the sales people came in, we could tell that ADP was interested in getting our business. The other ones we looked at just didn’t seem to have the service that we really needed or wanted.



## VALUE

### Time savings that adds up.

Prior to ADP, we were probably spending five to 10 hours each week responding to audits and agency paperwork. In addition to that time, we also spent hours speaking to the many agencies we deal with. Then there were the hours spent pulling information for audits. I even drove an hour once to go see the IRS to talk to them. So all those hours added up too! With ADP, I have all that time back in my day to focus on other things, knowing I don’t have these worries any more.

## About ADP SmartCompliance

ADP SmartCompliance is an integrated, intelligent system to holistically manage complex, fast-changing compliance needs across the entire worker lifecycle. Turn to ADP SmartCompliance for the connectivity and intelligence to keep pace with workforce and regulatory complexity – and transform obligatory compliance tasks into value for your organization.



## LEARN MORE TODAY!

For more information about ADP SmartCompliance, please visit [adp.com/smartcompliance](https://adp.com/smartcompliance)

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